

CANADA MORTGAGE AND HOUSING

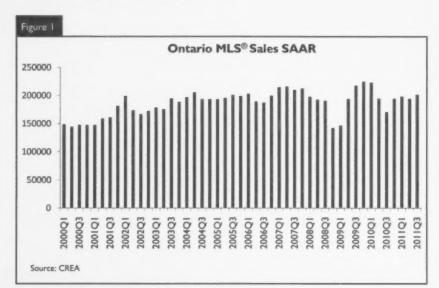
Date Released: Fourth Quarter 2011

#### Resale Market

### **Existing Home Sales Grow in** the Third Quarter

Ontario existing home sales moved higher in the third quarter to its best level since the first quarter of 2010. Provincial sales of pre-owned homes rose just shy of four per cent on a seasonally adjusted basis and were up from this time last year. Despite growing uncertainty in global financial markets, housing demand remained

remarkably resilient. Good job growth earlier in the year combined with low interest rates and rising home listings helped support sales. Sales were also benefitting from increasing investor interest in acquiring real assets given increasing price volatility for other investment vehicles. While sales for higher priced homes boosted activity for most of this year, home sales at lower price points likely dominated activity in the third quarter.



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Ontario listings grew for a fourth consecutive quarter. Higher home prices encouraged more listings in most urban Ontario centers. The gap between sales and listings narrowed as listings outpaced sales in the third quarter. Resale market conditions across the province remained on the cusp between a balanced and sellers market so far in 2011 - supporting price growth generally in line with inflation. But after growing well above the rate of inflation to date, home prices moderated in the third quarter. A rising share of lower priced home sales likely weighed on home prices in the third quarter. Consumer appetites for big ticket spending likely waned through the summer months owing to rising uncertainty about the strength of the global economy

Based on the balance between demand and supply, as per the sales to new listings ratio, Ontario's most expensive markets remained the tightest. With the exception of Thunder Bay, Toronto and Hamilton were among the most undersupplied markets during the third quarter. Fewer detached lots available for residential development, particularly in the GTA, has likely lured demand into the resale market. Meanwhile. Kingston, St Catharines-Niagara, London and Windsor were the coolest markets in the third quarter as most of these urban centers rely on US business prospects. While confidence was restored in Ontario's goods producing industry in 2010 and early 2011, an uncertain US economic recovery, a high Canadian dollar and below average rate of job growth has prompted more cautionary consumer spending in these centers over the past year.

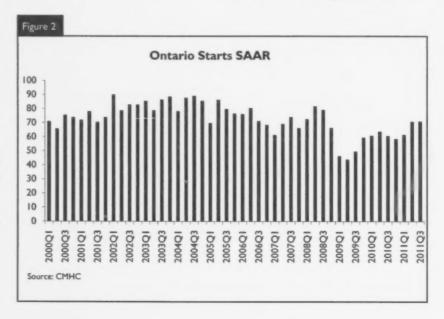
#### **New Home Market**

# Housing starts rise to highest level since 2008

Ontario residential construction activity for the third quarter reached its highest level since the third quarter of 2008. Ontario all area home starts rose to a seasonally adjusted annualized rate estimate of 71,100 units in the third quarter, in line with second quarter activity.. Similarly, Ontario starts were up from the same quarter one year ago. Single detached construction was responsible for growth in the second quarter but higher density construction, led by the apartment ownership sector. remained at historically high levels. For the year ending September, new home construction in Ontario urban areas is running II per cent above levels for the same period one year ago. Good job growth, low interest rates, an active resale market and strong investor interest contributed to high levels of activity.

Single detached construction grew for a second consecutive quarter. Historically low interest rates, tight conditions for resale detached housing and more repeat buying supported stronger sales and construction in the latest quarter. Single detached construction has been on a long term downtrend since 2003 owing to growth in less expensive housing options and less land available for residential development. Demographic trends over time suggest an ageing population is less supportive of new detached construction. Land constraints, demographic trends and the rising cost of housing will likely temper any notable growth in single detached construction over the next few years.

While multi -family construction posted no growth in the third quarter, construction of apartment ownership and rental units remained at high levels. Rising mortgage carrying costs over the past year and fewer lots available for low-rise construction boosted construction for less expensive higher density



housing. In addition, lower rental vacancy rates enticed more investors into the marketplace and boosted investment demand for apartment units. Furthermore, units under construction reached a plateau as higher density projects reached the completion phase. Ontario apartment completions have grown by nearly 60 per cent year to date and this helped free up resources to commence construction of new apartment projects.

The Ontario new home price index has been trending higher since the fourth quarter of 2009 due to both demand and supply factors. On the demand side, stronger housing starts, owing to a stronger economy, combined with recovering resale home prices enabled builders to raise prices. On the supply side, higher construction costs for selected building materials also put upward pressure on new home prices. However, new home prices have decelerated into the third quarter

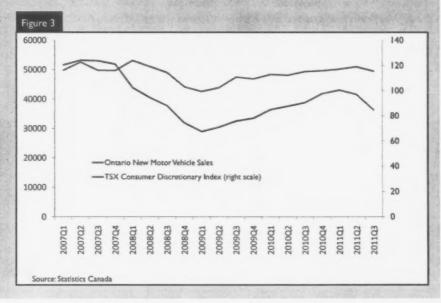
of 2011. More choice in the resale market combined with weaker global commodity prices dampening some building material prices — tempered the rate of new home price appreciation.

# **Financial Markets Signal Slowing in Discretionary Spending**

Financial markets are very forward looking and signal changing patterns not just in corporate financial performance but also in the real economy and

consumer behavior. Rising uncertainty over the past year has encouraged weaker returns in consumer discretionary sectors most often linked to "big ticket" spending and stronger returns in defensive sectors such as bonds. consumer staples and health care sectors. Weaker returns in consumer discretionary sectors mirror investor concerns about the health of the consumer. This cautious behavior in financial markets has spilled into the real economy as growth in Ontario durable consumption has lost some steam in recent months.

Further confirmation of this declining trend is softer new car sales and weaker luxury home sales in some major Ontario markets in recent months.



## HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of Region
- 2 Starts by Submarket and by Dwelling Type Current Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators
- 6.1 Growth of Economic Indicators

#### **Available in SELECTED Reports:**

- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
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#### SYMBOLS

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Ni
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation



			Third Q	uarter 2						and the second
				Urban C	entres					
			Owne	rship			Ren	tal		
		Freehold		Co	ondominium	1	IVEI	Call	Rural Centres	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apc & Other	Single, Semi, and Row	Apt & Other	Centres	
STARTS					1545	Manageriera -				
Q3 2011	7,011	661	2,406	52	427	5,337	82	2,050	851	18,885
Q3 2010	6,603	764	2,094	67	858	4,603	37	527	1,042	16,598
% Change	6.2	-13.5	14.9	-224	-50.2	15.9	121,6	1	-18.3	13.1
Year-to-date 2011	17,642	2,039	5,653	135	1,509	17,282	164	3,673	1,844	49,97
Year-to-date 2010	19,082	2,005	5,352	157	2,204	10,850	115	2,830	2,328	44,935
% Change	-7.5	1.7	5.6	-14.0	-31.5	59.3	42.6	29.8	-20.8	112
UNDER CONSTRUCT	ION									
Q3 2011	14,873	2,053	6,590	102	2,141	36,072	204	6,772	1,494	70,328
Q3 2010	13,749	1,697		130	2,438	35,933	148	5,612	2,135	67,847
% Change	8.2	21.0	10.5	-215	-12.2	0.4	37.8	20.7	-30.0	3.5
COMPLETIONS										
Q3 2011	6,224	572	1,433	69	623	5,949	61	934	536	16,40
Q3 2010	6,977	806	2,170	71	658	6,014	68	1,406	758	18,928
% Change	-10.8	-29.0	-34.0	-2.0	- 53	4.1	-10.3	-33.6	-29.3	-13,4
Year-to-date 2011	16,442	1,696	4,650	155	1,860	17,481	217	2,494	1,667	46,69
Year-to-date 2010	18,640	2,210	4,257	172	2,078	13,525	179	3,425	1,792	46,278
% Change	-11.8	-23.3	9.2	-9.9	-10.5	29.2	21.2	-27.2	-7.0	0,5
COMPLETED & NOT	ABSORBED									
Q3 2011	808	98	180	21	180	1,363	67	736	n/a	3,453
Q3 2010	810	85	237	33	124	1,303	18	1,184	n/a	3,794
% Change	-0.2	15.3	-24.1	-36.4	45.2	4.6	Green State	-37.8	n/a	-9.0
ABSORBED					2000	and the second		er en	Section Brown and Total	
Q3 2011	5,675	519	1,423	65	604	5,749	43	677	n/a	14,75
Q3 2010	6,474	756		73	714	5,910	37	682	n/a	16,770
% Change	-123	-31.3	-33.0	-11.0	-15.4	-2.7	162	-0.7	n/a	-12
Year-to-date 2011	15,003	1,584	4,537	154	1,805	16,127	116	1,997	n/a	41,32
Year-to-date 2010	17,159	2,087	4,245	174	1,995	12,732	109	1,363	n/a	39,864
% Change	-126	-24,1	6.9	-115	-9.5	26.7	6.4	46.5	n/a	3.

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

				Urban (	Centres					
			Owne	rship						
		Freehold		С	ondominium	n	Ren	ital	Rural	Total*
	Single	Semi	Row, Apc. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Centres	
2010	25,350	2,765	7,535	197	2,816	14,680	168	3,575	3,329	60,433
% Change	25.6	-2.5	38.5	-3.4	76.4	14.4	-27.3	-21.9	36.9	20.0
2009	20,186	2,835	5,439	204	1,596	12,837	231	4,580	2,431	50,370
% Change	-28.2	-11.8	-25.4	-2.4	-56.3	-49.8	29.1	24.2	-22.9	-32.9
2008	28,109	3,213	7,291	209	3,648	25,586	179	3,688	3,153	75,076
% Change	-15.3	-18.4	-14.1	44.1	30.8	128.0	32.6	29.0	-41.0	10.2
2007	33,198	3,936	8,492	145	2,789	11,221	135	2,859	5,348	68,123
% Change	0.2	-2.4	11.0	-21.6	-10.7	-27.7	-43.3	-26.6	-5.1	-7.2
2006	33,132	4,034	7,650	185	3,123	15,514	238	3,895	5,636	73,417
% Change	-9.2	-10.8	-9.0	-20.6	-8.7	-4.1	-62.8	21.6	0.3	-6.8
2005	36,475	4,520	8,405	233	3,420	16,183	640	3,203	5,618	78,795
% Change	-16.8	-9.2	-4.3	14.8	-0.1	7.7	6.5	6.0	7.6	-7.4
2004	43,845	4,976	8,786	203	3,424	15,031	601	3,023	5,220	85,114
% Change	0.9	-20.5	-4.8	25.3	45.0	5.0	10.5	-28.5	22.9	-0.1
2003	43,449	6,262	9,227	162	2,361	14,314	544	4,226	4,247	85,180
% Change	-7.6	-7.8	8.9	-6.9	-14.5	38.9	-9.3	28.6	6.7	1.9
2002	47,034	6,795	8,476	174	2,762	10,308	600	3,286	3,982	83,597
% Change	28.6	-2.0	21.5	7.4	-3.0	-25.3	38.2	43.9	31.9	14.1
2001	36,568	6,931	6,975	162	2,846	13,807	434	2,283	3,020	73.282

				ario Re Quarte							
	Sin	gle	Se	mi	Re	w	Apt. &	Other		Total	
Submarket	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Change
Grandle Total	. Commissions			en majorina del							morale of
Barrie	147	100	1	0	40	29	0	18	188	147	27.9
Brantford	52	92	0	0	12	30	61	0	125	122	2.5
Greater Sudbury	106	127	10	0	54	21	92	83	262	231	13.4
Guelph	64	82	12	2	25	75	66	70	167	229	-27.1
Hamilton	402	564	0	78	260	255	24	186	686	1,083	-36.7
Kingston	108	135	2	0	17	7	0	70	127	212	-40.1
Kitchener	296	295	4	16	96	155	734	158	1,130	624	81.18
London	337	383	2	6	20	47	153	28	512	464	10.3
Oshawa	379	334	2	10	186	161	16	4	583	509	14.5
Ottawa	574	503	114	84	498	513	476	821	1,662	1,921	-13.5
Peterborough	78	79	0	0	9	31	16	0	103	110	-6.4
St. Catharines-Niagara	185	217	4	14	65	48	107	38	361	317	13.9
Thunder Bay	75	83	2	2	4	4	142	4	223	93	139.8
Toronto	2,979	2,480	424	478	879	1,353	5,865	3,534	10,147	7,845	29.3
Windsor	160	129	32	10	27	24	0	2	219	165	32.7
Belleville	64	62	0	0	4	21			40		
Chatham-Kent	20	38	4	0	4	-	0	0	68	83	-18.1
Cornwall	51	16	24	2	0	4	0	0	24	42	-42.9
Kawartha Lakes	62	61	0	0	5	10	0	0	75	18	
Norfolk	60	57	2	2	0	0	0	0	67	71	-5.6
North Bay	51	50	0	2	0	0		0	62	59	5.1
Sarnia	49	54	2		-	-	0	0	51	52	-1.9
Sault Ste. Marie	49	32	4	6	6	0	0	0	57 73	60	-5.0 114.7

				Quart							
	Single	e	Se	mi	Row	,	Apt. &	Other		Total	
Submarket	Q3 2011 C	3 2010	Q3 2011	Q3 2010	Q3 2011 Q	23 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	% Change
Chira Villa Sam	- Company of the Comp	The second second	70. Apple 600 TO						The set the second second	A de la descripción de la companya	her inflation on .
Bracebridge	8	9	0	0	0	12	0	65	8	85	-90.6
Brighton MU	20	16	0	2	0	n/a	0	n/a	20	18	11.1
Brock Tp	6	2	0	n/a	0	n/a	0	n/a	6	2	200.0
Brockville	12	20	0	2	0	8	0	0	12	30	-60.0
Centre Wellington	18	20	2	0	24	0	53	0	97	20	**
Cobourg	18	6	2	0	5	0	0	0	25	6	1010
Collingwood	58	32	0	14	8	10	0	0	66	56	17.9
Elliot Lake	6	7	0	0	0	0	0	0	6	7	-14.3
Erin	5	0	2	0	0	0	0	0	7	0	n/a
Essex T	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Gravenhurst	5	13	0	0	0	26	0	0	5	39	-87.2
Greater Napanee	20	13	0	0	0	0	0	0	20	13	53.8
Haldimand County CY	20	26	2	0	8	3	0	0	30	29	3.4
Hunstville	28	17	0	0	0	12	0	0	28	29	-3.4
Ingersoll	18	9	2	0	4	0	0	0	24	9	166.7
Kenora	0	0	0	0	0	0	0	0	0	0	n/a
Kincardine MU	8	5	0	n/a	0	5	4	n/a	12	10	20.0
Lambton Shores	0	0	0	0	0	0	0	0	0	0	n/a
Leamington	0	22	0	4	0	0	0	0	0	26	-100.0
Meaford	7	8	0	0	0	12	0	0	7	20	-65.0
Midland	33	33	12	0	0	0	0	2	45	35	28.6
Mississippi Mills	5	0	0	0	0	0	0	0	5	0	n/a
North Grenville MU	71	46		n/a	7	3	0	n/a	78	49	59.2
North Perth	0	7	0			0	0	0	0	7	-100.0
Orillia	36	32				19	0	49	42	100	-58.0
Owen Sound	19	11	0			9	11	0	54	20	170.0
Petawawa	29	25		0		0	0	5	61	30	103.3
Port Hope	6	12				0	0	0	6	12	-50.0
Prince Edward County	8	28				0	0	0	10	28	-64.3
Saugeen Shores	32	10	_			6	0	0	39	16	143.8
Scugog Tp	4	6				n/a	0	n/a	4	6	-33.3
Stratford	6	9			6	6	0	0	18	19	-5.3
Temiskaming Shores	5	7	-			0	0	0	5	7	-28.6
The Nation M	29	39				n/a	0	n/a	31	47	-34.0
Tillsonburg	15	10				0	64	0	79	10	101
Timmins	17	6				0	4	0	25	6	100
Trent Hills	12	17				0	4	0	20	17	17.6
7.1.00.00.1.000	41	59		-		37	0	0	57	96	-40.6
Wasaga Beach	17	12	-			0	0	0	17	12	41.7
West Grey MU	24	18				0	0	0	24	20	20.0
West Nipissing							0	0	40	66	-39.4
Woodstock Total Ontario (10,000+)	7,063	6,670				2,975	7,908	-	18,034	-	15.5

Table 2.1: Starts by Submarket and by Dwelling Type Ontario Region January - September 2011 Apt. & Other Total Single Semi Row Submarket YID YTD YTD YTD YTD YID YTD YTO Barrie 45.3 Brantford -30.0 -2.9 Greater Sudbury -31.5 Guelph 1.033 1.364 1.661 2.873 -42.2 Hamilton 23.5 Kingston 1.093 2,262 2,191 3.2 Kitchener 1,185 1,341 1,756 -23.6 London 1,366 1,386 Oshawa 1,138 -1.4 Ottawa 1,449 1,623 1.354 1,488 1,002 1,205 4.076 4,562 -10.7 -20.2 Peterborough 0.6 St. Catharines-Niagara 89.4 Thunder Bay 7,421 17,900 21,476 7.795 1,424 1,162 2.647 3.207 9.686 29,766 38.6 Toronto Windsor 14.2 -24.4 Belleville -9.2 Chatham-Kent 44.9 Cornwall Kawartha Lakes -57.3 10.1 Norfolk North Bay -48.5 Sarnia -25.5 15.3

Source: CMHC (Starts and Completions Survey)

Sault Ste. Marie

	Table 2.1	: Starts		market irio Res		Dwelli	ng Type	Annual State Services and another services		and the second s	
The same and the s		Jar	nuary - S	Septem	ber 201	1					
	Sing	-	Sen	_	Ro		Apt. &	Other		Total	
Submarket	2011	YTD 2010	2011	YTD 2010	71D 2011	YTD 2010	71D 2011	YTD 2010	2011	YTD 2010	74 Change
Carry 17 (00 - 0 P.)		-				10		45	20	100	70.5
Bracebridge	19	25	0	0	9	12	0	65	28	102	-72.5
Brighton MU	60	67	2	2	0	8	0	n/a	62	77	-19.5
Brock Tp	10	7	0	n/a	0	n/a	0	n/a	10	7	42.9
Brockville	26	45	4	5	0	8	0	0	30	58	-48.3
Centre Wellington	47	51	4	6	33	0	53	54	137	111	23.4
Cobourg	45	46	2	2	29	33	0	0	76	18	-6.2
Collingwood	132	96	2	20	18	82	171	38	323	236	36.9
Elliot Lake	7	10	0	0	0	0	0	0	7	10	-30.0
Erin	15	10	2	0	0	0	0	0	17	10	70.0
Essex T	8	9	0	n/a	0	4	0	n/a	8	13	-38.5
Gravenhurst	16	25	0	0	0	26	0	0	16	51	-68.6
Greater Napanee	23	37	0	6	8	8	0	6	31	57	-45.6
Haldimand County CY	46	53	8	2	8	9	3	0	65	64	1.6
Hunstville	39	49	0	0	0	12	0	0	39	61	-36.1
Ingersoll	21	24	2	0	4	0	0	0	27	24	12.5
Kenora	9	5	0	0	0	0	0	10	9	15	-40.0
Kincardine MU	18	- 11	0	n/a	0	S	4	n/a	22	16	37.5
Lambton Shores	0	0	0	0	0	0	0	0	0	0	n/a
Leamington	12	45	0	8	4	7	0	2	16	62	-74.2
Meaford	12	21	0	0	4	12	0	0	16	33	-51.5
Midland	51	80	12	0	0	6	0	94	63	180	-65.0
Mississippi Mills	18	26	6	6	0	3	0	0	24	35	-31.4
North Grenville MU	93	61	0	n/a	7	3	0	n/a	100	64	56.3
North Perth	0	26	0	0	0	0	0	0	0	26	-100.0
Orillia	48	82	2	0	- 11	27	0	147	61	256	-76.2
Owen Sound	48	26	0	0	24	9	- 11	0	83	35	137.1
Petawawa	61	92	4	0	36	26	0	S	101	123	-17.9
Port Hope	12	15	0	0	0	0	0	0	12	15	-20.0
Prince Edward County	30	60	2	0	0	0	0	0	32	60	-46.7
Saugeen Shores	51	30	0	0	7	25	0	28	58	83	-30,1
Scugog Tp	13	11	0	n/a	0	n/a	0	n/a	13	- 11	18.2
Stratford	18	25	16	10	12	14	0	0	46	49	-6.1
Temiskaming Shores	8	11	0	0	0	0	0	0	8	- 11	-27.3
The Nation M	67	96	20	18	6	4	0	- 11	93	129	-27.9
Tillsonburg	23	28	0	0	4	0	64	0	91	28	0.0
Timmins	29	18	0	0	4	0	4	14	37	32	15.6
Trent Hills	33	47	0	0	4	0	4	0	41	47	-12.8
Wasaga Beach	145	99	0	2	82	109	36	0	263	210	25.2
West Grey MU	41	22	0	0	0	0	0	0	41	22	86.4
West Nipissing	41	30	2	2	0	0	6	4	49	36	36.1
Woodstock	97	156	6	14	14	16	4	0	121	186	-34.9
Total Ontario (10,000+)	17,781	19,241	2,090	2,045	6,111	7,530	22,145	13,791	46,127	42,607	13.0

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Ontario Region Third Quarter 2011 Row Apr. & Other Freehold and Freehold and Rental Rental Submarket Condominium Condominium Q3 2011 Q3 2010 Q3 2011 Q3 2010 Q3 2011 Q3 2010 Q3 2011 Q3 2010 Barrie Brantford Greater Sudbury Guelph Hamilton Kingston Kitchener 0 4 London Oshawa Ottawa Peterborough St. Catharines-Niagara Thunder Bay 3,350 1,345 5.022 Toronto Windsor Belleville Chatham-Kent Cornwall S Kawartha Lakes Norfolk North Bay Sarnia 

Source: CMHC (Starts and Completions Survey)

Sault Ste. Marie

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Ontario Region Third Quarter 2011 Apt. & Other Freehold and Freehold and Rental Rental Submarket Condominium Q3 2011 Q3 2010 Q3 2011 Q3 2010 Bracebridge Brighton MU n/a n/a m/a n/a Brock Tp n/a m/a n/a m/a Brockville Centre Wellington Cobourg Collingwood Elliot Lake Erin Essex T n/a n/a n/a n/a Gravenhurst Greater Napanee Haldimand County CY Hunstville Ingersoil Kenora Kincardine MU n/a n/a n/a Lambton Shores Leamington Mesford Midland Mississippi Mills North Grenville MU n/a n/a n/a North Perth Orillia Owen Sound Ресамана Port Hope Prince Edward County Saugeen Shores Scugog Tp n/a n/a n/a n/a Stratford **Temiskaming Shores** o The Nation M n/a n/a n/a n/a Tillsonburg Timmins Trent Hills Wasaga Beach West Grey MU West Nipissing Woodstock 

2,320

2,937

5,850

Total Ontario (18,000+)

4,610

2,050

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market Ontario Region January - September 2011 Row Apr. & Other Freehold and Freehold and Rental Submarket Rental Condominium Condominium YTD 2011 YTD 2010 17D 2011 YTD 2010 YTD 2011 YTD 2010 YTD 2011 YTD 2010 Barrie Brandord Greater Sudbury Guelph Hamilton Kingston Kitchener London Oshawa Ottawa 1,349 1,479 1.117 Peterborough St. Catharines-Niagara Thunder Bay Toronto 2,639 16,194 3,185 8,603 1,706 1,083 Windsor Belleville Chatham-Kent Cornwall Kawartha Lakes Norfolk North Bay 

Source: CMHC (Starts and Completions Survey)

Sarnia

Sault Sce. Marie

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market Ontario Region January - September 2011 Apt. & Other Row Freehold and Freehold and Rental Rental Submarket Condominium Condominium YTD 2010 YTD 2011 Bracebridge n/a n/a n/a Brighton MU n/a n/a n/a n/a Brock Tp 0 0 0 Brockville Centre Wellington Cobourg Collingwood Elliot Lake Erin n/a Essex T n/a n/a Gravenhurst Greater Napanee Haldimand County CY Hunstville Ingersoll Kenora n/a n/a Kincardine MU n/a Lambton Shores Leamington Meaford Midland Mississippi Mills North Grenville MU n/a n/a n/a North Perth Orillia Owen Sound Petawawa Port Hope Prince Edward County Saugeen Shores n/a n/a n/a n/a Scugog Tp Stratford **Temiskaming Shores** n/a The Nation M n/a Tillsonburg Timmins Trent Hills Wasaga Beach West Grey MU West Nipissing Woodstock 

18,455

Source: CMHC (Starts and Completions Survey)

5,979

Total Ontario (10,000+)

	Table 2.4: St	Or	omarket a ntario Reg d Quarter	ion	ngeg Flar	Ket		
	Freel	nold	Condon	ninium	Ren	tal	Tot	tal®
Submarket	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011-	Q3 2010	Q3 2011 -	Q3 2010
Barrie	178	124	10	23	0	0	188	147
Brantford	64	114	0	8	61	0	125	122
Greater Sudbury	116	127	28	15	118	89	262	231
Guelph	80	110	87	117	0	2	167	229
Hamilton	600	889	62	194	24	0	686	1,083
Kingston	125	142	0	0	2	70		212
Kitchener	347	401	250	137	533	86	1,130	624
London	321	359	120	105	71	0	512	464
Oshawa	517	476	40	29	26	4	583	509
Ottawa	1,202	1,103	387	752	73	66	1,662	1,921
Peterborough	87	94	0	16	16	0	103	110
St. Catharines-Niagara	230	256	24	20	107	41	361	317
Thunder Bay	81	83	0	4	142	6	223	93
Toronto	4,620	3,724	4,684	3,929	843	192	10,147	7,845
Windsor	170	149	25	13	24	3	219	165
Committee (1991) and (1991)								
Belleville	68	83	0	0	0	0	68	83
Chatham-Kent	24	42	0	0	0	0	24	42
Cornwall	75	18	0	0	0	0	75	18
Kawartha Lakes	67	68	0	0	0	0		71
Norfolk	62	59	0	0	0	0	-	
North Bay	51	52	0	0	0	0		52
Sarnia	55	59	2	- 1	0	0	-	60
Sault Ste. Marie	53	34	0	0	20	0	73	34

Table 2.4: Starts by Submarket and by Intended Market Ontario Region Third Quarter 2011 Freehold Total\* Condominium Rental Submarket Q3 2011 Q3 2010 Q3 2011 Q3 2011 Q3 2010 Bracebridge Brighton MU n/a n/a n/a n/a Brock Tp Brockville Centre Wellington Cobourg Collingwood Elliot Lake Erin Essex T n/a n/a n/a n/a Gravenhurst Greater Napanee Haldimand County CY Hunstville Ingersoll Kenora Kincardine MU n/a n/a Lambton Shores Learnington Meaford Midland Mississippi Mills North Grenville MU n/a n/a North Perth Orillia Owen Sound Petawawa Port Hope Prince Edward County Saugeen Shores Scugog Tp n/a n/a Stratford Temiskaming Shores The Nation M n/a n/a Tillsonburg Timmins Trent Hills Wasaga Beach West Grey MU West Nipissing Woodstock Total Ontario (10,000+) 10,078 5,816 9,461 5,528 2,132 18,034 15,556

Table 2.5: Starts by Submarket and by Intended Market Ontario Region January - September 2011 Freehold Condominium Rental Total\* Submarket YTD 2010 YTD 2010 YTD 2011 YTD 2010 YTD 2011 YTD 2010 YTD 2011 Barrie Brantford Greater Sudbury Guelph 1,375 2,147 1,661 2,873 Hamilton Kingston 1,287 2,191 1,036 2.262 Kitchener 1,341 London 1,103 1,756 Oshawa 1,220 1,345 1,366 1,386 3,349 1,116 4,076 4,562 Ottawa 3,087 Peterborough St. Catharines-Niagara Thunder Bay 9,722 1,105 21,476 Toronto 12,231 10,649 15,821 1,714 29,766 Windsor Belleville Chatham-Kent Cornwall Kawartha Lakes Norfolk North Bay Sarnia Sault Ste. Marie

	Table 2.5: Sta	On	market a tario Reg - Septeml	ion	nded Mar	ket		
	Freeho	old	Condor	ninium	Ren	tal	Tot	tal*
Submarket	YTD 2011	YTD 2010	YTO 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010
C-min (\$755-45,95)								
Bracebridge	19	36	9	66	0	0	28	102
Brighton MU	62	77	0	n/a	0	n/a	62	77
Brock Tp	10	7	0	n/a	0	n/a	10	7
Brockville	30	58	0	0	0	0	30	58
Centre Wellington	60	57	77	54	0	0	137	111
Cobourg	72	73	4	8	0	0	76	81
Collingwood	134	116	189	120	0	0	323	236
Elliot Lake	7	10	0	0	0	0	7	10
Erin	17	10	0	0	0	0	17	10
Essex T	8	13	0	n/a	0	n/a	8	13
Gravenhurst	16	51	0	0	0	0	16	51
Greater Napanee	23	47	0	6	8	4	31	57
Haldimand County CY	65	64	0	0	0	0	65	64
Hunstville	39	61	0	0	0	0	39	61
Ingersoll	27	24	0	0	0	0	27	24
Kenora	9	5	0	10	0	0	9	15
Kincardine MU	18	16	0	n/a	0	n/a	22	16
Lambton Shores	0	0	0	0	0	0	0	0
Leamington	16	62	0	0	0	0	16	62
Meaford	12	33	4	0	0	0	16	33
Midland	63	82	0	92	0	6	63	180
Mississippi Mills	24	32	0	0	0	0	24	35
North Grenville MU	100	64	0	n/a	0	n/a	100	64
North Perth	0	26	0	0	0	0	0	26
Orillia	52	97	9	158	0	1	61	256
Owen Sound	83	35	0	0	0	0	83	35
Petawawa	93	118	0	0	4	5	101	123
Port Hope	12	15	0	0	0	0	12	15
Prince Edward County	32	60	0	0	0	0	32	60
Saugeen Shores	55	55	3	0	0	28	58	83
Scugog Tp	13	11	0	n/a	0	n/a	13	11
Stratford	46	49	0	0	0	0	46	49
Temiskaming Shores	8	11	0	0	0	0	8	11
The Nation M	92	114	0	111	1	4	93	129
Tillsonburg	22	28	5	0	64	0	91	28
Timmins	29	32	0	0	8	0	37	32
Trent Hills	33	47	4	0	0	0	41	47
Wasaga Beach	160	161	103	49	0	0	263	210
West Grey MU	41	22	0	0	0	0	41	22
West Nipissing	43	32	0	0	6	4	49	36
Woodstock	117	178	0	8	4	0	121	186
Total Ontario (10,000+)	25,334	26,439	18,926	13,211	3,837	2,945	48,127	

Table 3: Completions by Submarket and by Dwelling Type Ontario Region Third Quarter 2011 Single Semi Apt. & Other Total Submarket Q3 2011 Q3 2010 Change -30.4 Barrie 15.6 Brantford 76.8 Greater Sudbury 28.2 Guelph -11.9 Hamilton -76.1 Kingston 29.9 Kitchener 17.9 London 16.5 Oshawa 1,749 2.088 Ottawa -16.2 -26.2 Peterborough -40.1 St. Catharines-Niagara 106.9 Thunder Bay 6,079 10,512 1,268 5,315 9,010 2,410 Toronto 2,697 -14.3 19.7 Windsor -58.4 Belleville -48.6 Chatham-Kent -59.6 Cornwall -56.3 Kawartha Lakes Norfolk -75.2 North Bay -34.9 Sarnia -70.3 Sault Ste. Marie 

	Table 3: Co	mple		Subma ario R		d by Dv	velling "	Гуре			
			Third	Quart	er 2011						
	Single		Serr	ni	Ro	w	Apt. &	Other		Total	
Submarket	Q3 2011 Q	3 2010	Q3 2011	23 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	% Change
Contra 10,004 - 7,399	more and the second second second								Self-deposit of the self-		224/0000 (1)
Bracebridge	4	12	0	0	0	12	0	0	4	24	-83.3
Brighton MU	26	23	2	n/a	0	3	0	n/a	28	26	7.7
Brock Tp	1	32	0	n/a	0	n/a	0	n/a	- 1	32	-96.9
Brockville	- 11	18	4	4	0	0	0	0	15	22	-31.8
Centre Wellington	14	15	2	2	4	0	0	0	20	17	17.6
Cobourg	17	13	2	0	6	0	0	0	25	13	92.3
Collingwood	45	37	0	8	0	0	0	0	45	45	0.0
Elliot Lake	2	4	0	0	0	0	0	0	2	4	-50.0
Erin	8	2	0	0	0	0	0	0	8	2	90
Essex T	- 1	3	0	n/a	0	n/a	0	n/a	- 1	3	-66.7
Gravenhurst	6	7	0	0	0	26	0	0	6	33	-81.8
Greater Napanee	10	16	0	8	0	0	0	0	10	24	-58.3
Haldimand County CY	18	15	2	0	0	0	0	0	20	15	33.3
Hunstville	9	19	0	0	0	0	0	0	9	19	-52.6
Ingersoil	8	9	0	0	3	0	0	0	- 11	9	22.2
Kenora	3	4	0	0	0	0	0	0	3	4	-25.0
Kincardine MU	12	6	0	n/a	0	n/a	0	n/a	12	6	100.0
Lambton Shores	0	0	0	0	0	0	0	0	0	0	n/a
Learnington	4	13	0	4	0	0	0	0	4	17	-76.5
Meaford	2	7	0	0	4	0	0	0	6	7	-14.3
Midland	20	27	8	0	0	6	0	0	28	33	-15.2
Mississippi Mills	13	8	4	2	0	0	0	0	17	10	70.0
North Grenville MU	29	10	0	n/a	10	6	46	n/a	85	16	70.0
North Perth	2	9	0	0	0	0	0	0	2	9	-77.8
Orillia	21	29	0	0	0	0	0	0	21	29	-27.6
Owen Sound	21	13	0	0	5	0	0	0			
	33		0	0		0	0	0	26	13	100.0
Petawawa		34			13	-			46	34	35.3
Port Hope	3	4	0	0	0	0	0	0	3	4	-25.0
Prince Edward County		25		0	0	0	0	0	14	25	-44.0
Saugeen Shores	13	14	0	0	0	0	0	0	13	14	-7.1
Scugog Tp	2	3	0	n/a	0	n/a	0	n/a	2	3	-33.3
Stratford	- 11	6	10	2	10	0	30	0	61	8	
Temiskaming Shores	4	0	0	0	0	0	0	0	4	0	n/a
The Nation M	21	28	2	8	4	n/a	0	6	27	42	-35.7
Tillsonburg	3	14	0	0	0	0	0	0	3	14	-78.6
Timmins	9	10	0	0	0	0	0	0	9	10	-10.0
Trent Hills	16	18	0	0	0	0	0	0	16	18	-11.1
Wasaga Beach	47	33	0	2	0	0	0	0	47	35	34.3
West Grey MU	13	11	0	0	0	0	0	0	13	- 11	18.2
West Nipissing	15	9	0	0	0	0	0	0	15	9	66.7
Woodstock	31	67	2	8	22	0	0	43	55	118	-53.4
Total Ontario (10,000+)	6,297	7,052	599	834	2,084	2,807	6,885	7,477	15,865	18,170	-12.7

			On anuary	tario Re		111					
-	Sing		Ser	_	Ro		Apt. &	Other		Total	
Submarket	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010	Change
Course (KV)(str	2011	2010	2011	4	2011	2010	2011	2010	20(1	2010	CHAIRE
Barrie	326	311	2	2	117	46	95	280	540	639	-15.5
Brantford	187	160	6	2	66	60	0	0	259	222	16.7
Greater Sudbury	227	206	4	12	59	40	161	31	451	289	56.1
Guelph	225	346	18	54	190	135	140	39	573	574	-0.2
Hamilton	1,079	965	82	200	472	720	155	357	1,788	2,242	-20.2
Kingston	342	352	24	14	42	48	0	331	408	745	-45.2
Kitchener	887	1,028	24	76	321	436	738	400	1,970	1,940	1.5
London	891	1,055	8	10	93	98	666	722	1,658	1,885	-12.0
Oshawa	1,002	1,007	42	4	249	117	52	6	1,345	1,134	18.6
Ottawa	1,613	2,114	267	278	1,448	1,609	1,266	1,052	4,594	5,053	-9.1
Peterborough	170	254	0	2	88	40	0	139	258	435	-40.7
St. Catharines-Niagara	460	529	32	44	154	202	0	72	646	847	-23.7
Thunder Bay	129	94	8	6	4	0	4	0	145	100	45.0
Toronto	6,564	7,496	1,050	1,380	2,943	2,360	16,210	12,864	26,767	24,100	11.1
Windsor	271	304	20	8	76	97	74	0	441	409	7.8
CHICAGO 10,000 - 19 957											
Belleville	150	173	2	4	35	47	40	143	227	367	-38.1
Chatham-Kent	53	68	6	8	3	3	0	0	62	79	-21.5
Cornwall	51	63	10	14	0	0	0	32	61	109	-44.0
Kawartha Lakes	127	181	0	2	3	6	70	0	200	189	5.8
Norfolk	133	121	14	0	5	16	0	0	152	137	10.9
North Bay	69	93	8	10	0	10	0	67	77	180	-57.2
Sarnia	106	128	2	4	4	6	0	0	112	138	-18.8
Sault Ste. Marie	58	70	6	0	0	5	0	35	64	110	-41.8

				Subma ario Re			_				
		Ja	nuary -	Septer	nber 20	11					
	Sing	e	Sen	ni	Row	,	Apt. &	Other		Total	
Submarket	YTD	YID	YID	YID	MD	YID.	YTD	YTD	TID.	YTD	2
	2011	2010	2011	2010	2011	2010	2011	2010	2011,	2010	Change
	14	27	0	2	9	12	27	0	50	51	-2.0
Bracebridge	14	70	0	n/a	0	12	0	n/a	49	76	-35.5
Brighton MU	-		PR W 1 8		0		0		5	51	-90.2
Brock Tp	5	51	0	n/a		n/a 0	0	n/a 0	48	39	23.1
Brockville	32	33		6	12						
Centre Wellington	47	54	4	8	4	4	54	55	109	121	-9.9
Cobourg	37	41	4	2	32	13	0	8	73	64	14.1
Collingwood	113	87	10	10	10	96	38	0	171	193	-11.4
Elliot Lake	5	15	0	0	0	0	0	0	5	15	-66.7
Erin	13	17	0	0	0	0	0	0	13	17	-23.5
Essex T	13	11	0	n/a	0	n/a	0	n/a	13	11	18.2
Gravenhurst	13	28	0	0	0	26	0	0	13	54	-75.9
Greater Napanee	16	40	0	8	0	0	0	0	16	48	-66.7
Haldimand County CY	50	57	10	2	3	14	0	0	63	73	-13.7
Hunstville	32	51	0	0	25	0	0	0	57	51	11.8
Ingersoli	16	24	0	0	3	0	0	0	19	24	-20.8
Kenora	19	10	0	0	0	0	10	0	29	10	190.0
Kincardine MU	23	13	0	n/a	0	9	0	n/a	23	22	4.5
Lambton Shores	0	0	0	0	0	0	0	0	0	0	n/a
Leamington	29	32	0	16	0	0	0	0	29	48	-39.6
Meaford	10	27	0	0	10	10	0	0	20	37	-45.9
Midland	56	69	8	0	0	6	2	92	66	167	-60.5
Mississippi Mills	38	38	6	6	0	12	0	0	44	56	-21.4
North Grenville MU	90	42	0	n/a	10	6	46	n/a	146	48	90
North Perth	12	33	0	0	0	0	0	0	12	33	-63.6
Orillia	51	63	0	0	19	0	152	98	222	161	37.9
Owen Sound	47	31	0	0	5	11	0	0	52	42	23.8
Petawawa	74	79	2	0	34	0	5	0	115	79	45.6
Port Hope	15	13	4	0	0	0	0	0	19	13	46.2
Prince Edward County	34	59	0	0	0	6	0	0	34	65	-47.7
Saugeen Shores	41	26	0	2	0	7	0	0	41	35	17.1
Scugog Tp	8	11	0	n/a	0	n/a	0	n/a	8	11	-27.3
Stratford	24	27	12	6	24	0	30	123	90	156	-42.3
Temiskaming Shores	7	6	0	0	0	0	0	0	7	6	16.7
The Nation M	66	65	16	16	8	n/a	11	6	101	87	16.1
			0		0						
Tillsonburg Timmins	21	29	0	0	0	0	0	0	21	29	-27.6
	-	33	0	0	_	0	-	0	20	24	-16.7
Trent Hills	29				0	-	0	5	29	38	-23.7
Wasaga Beach	136	108	0	2	6	40	0	0	142	150	-5.3
West Grey MU	27	23	0	0	0	0	0	0	27	23	17.4
West Nipissing	28	35	0	0	0	0	4	4	32	39	-17.9
Woodstock	103	162	10	14	30	0	0	43	143	219	-34.7

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Ontario Region Third Quarter 2011 Row Apt. & Other Freehold and Freehold and Rental Rental Submarket Condominium Condominium Q3 2010 Q3 2011 Q3 2010 Q3 2010 Q3 2011 Q3 2011 Q3 2010 Q3 2011 Barrie Brantford Greater Sudbury Guelph Hamilton Kingston Kitchener London Oshawa Ottawa Peterborough St. Catharines-Niagara Thunder Bay 5,013 5,538 Toronto 1,268 

Source: CMHC (Starts and Completions Survey)

Windsor

Belleville

Cornwall

Norfolk

Sarnia

North Bay

Chatham-Kent

Kawartha Lakes

Sault Ste. Marie

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market **Ontario Region** Third Quarter 2011 Row Apt. & Other Freehold and Freehold and Rental Rental Submarket Condominium Condominium Q3 2011 Q3 2010 Q3 2011 Q3 2010 Q3 2010 Q3 2011 Q3 2010 Bracebridge Brighton MU n/a n/a n/a Brock Tp n/a n/a n/a n/a Brockville Centre Wellington Cobourg Collingwood Elliot Lake Erin Essex T n/a n/a n/a n/a Gravenhurst Greater Napanee Haldimand County CY Hunstville Ingersoll Kenora Kincardine MU n/a n/a n/a n/a Lambton Shores Leamington Meaford Midland Mississippi Mills North Grenville MU n/a n/a n/a North Perth Orillia Owen Sound Petawawa Port Hope Prince Edward County Saugeen Shores n/a n/a n/a n/a Scugog Tp Stratford **Temiskaming Shores** The Nation M n/a n/a n/a Tillsonburg Timmins 

Source: CMHC (Starts and Completions Survey)

Total Ontario (10,000+)

Trent Hills

Wasaga Beach

West Grey MU

West Nipissing

Woodstock

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market Ontario Region. January - September 2011 Row Apt. & Other Freehold and Freehold and Rental Rental Submarket Condominium Condominium YTD 2010 YTD 2011 YTD 2010 YTD 2011 YTD 2010 YTD 2011 YTD 2011 YTD 2010 Barrie Brantford Greater Sudbury Guelph Hamilton Kingston Kitchener London Oshawa Ottawa 1,445 1,576 1,136 1,018 Peterborough St. Catharines-Niagara Thunder Bay Toronto 2,927 2,360 15,285 11,559 1,305 Windsor Belleville Chatham-Kent 

S

Source: CMHC (Starts and Completions Survey)

Cornwall

Norfolk

Sarnia

North Bay

Kawartha Lakes

Sault Ste. Marie

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market Ontario Region January - September 2011 Apt. & Other Row Freehold and Freehold and Rental Rental Submarket Condominium Condominium TTO 2011 YTD 2010 ( TTD 2017 YTD 2010 YTD 2011 YTD 2010 YTD 2011 YTD 2010 Bracebridge n/a n/a Brighton MU n/a n/a n/a n/a n/a Brock Tp Brockville Centre Wellington Cobourg Collingwood Elliot Lake Erin n/a n/a n/a n/a Essex T Gravenhurst Greater Napanee Haldimand County CY Hunstville Ingersoll Kenora Kincardine MU n/a n/a n/a Lambton Shores Learnington Meaford Midland Mississippi Mills n/a n/a n/a North Grenville MU North Perth Orillia Owen Sound Petawawa Port Hope Prince Edward County Saugeen Shores Û Scugog Tp n/a n/a n/a n/a Stratford **Temiskaming Shores** The Nation M n/a n/a n/a Tillsonburg Timmins Trent Hills Wasaga Beach West Grey MU West Nipissing 

Source: CMHC (Starts and Completions Survey)

Total Ontario (18,860+)

Woodstock

Table 3.4: Completions by Submarket and by Intended Market Ontario Region Third Quarter 2011 Freehold Rental Total\* Condominium Submarket Q3 2011 Q3 2010 Barrie Brantford Greater Sudbury Guelph Hamilton Kingston Kitchener London Oshawa Ottawa 1,749 2,088 1,142 1,634 Peterborough St. Catharines-Niagara Thunder Bay 3,408 4,137 5,296 5,834 9,010 10,512 Toronto Windsor Belleville Chatham-Kent Cornwall Kawartha Lakes Norfolk North Bay Sarnia 

Source: CMHC (Starts and Completions Survey)

Sault Ste. Marie

Table 3.4: Completions by Submarket and by Intended Market **Ontario Region** Third Quarter 2011 Freehold Condominium Rental Submarket Q3 2010 Bracebridge n/a Brighton MU n/a Brock Tp n/a n/a Brockville Centre Wellington Cobourg Collingwood Elliot Lake Erin Essex T n/a n/a Gravenhurst Greater Napanee Haldimand County CY Hunstville Ingersoll Kenora Kincardine MU n/a n/a Lambton Shores Learnington Meaford Midland Mississippi Mills North Grenville MU n/a n/a North Perth Orillia Owen Sound Petawawa Port Hope Prince Edward County Saugeen Shores n/a n/a Scugog Tp Stratford **Temiskaming Shores** The Nation M n/a Tillsonburg Timmins Trent Hills Wasaga Beach West Grey MU West Nipissing Woodstock 

8,229

Total Ontario (10,000+)

18,170

		Ont	ario Regi	on				
		January -	Septemb	er 2011				
Submarket	Freehol	d	Condom	ninium	Ren	tal	Tota	11*
Submarket	YTD 2011 Y	TD 2010   Y	TD 2011	YTD 2010	YTD 2011	YID 2010	YTD 2011	Y10 2010
1000								
Barrie	375	347	132	249	33	43	540	639
Brantford	209	182	38	40	12	0	259	222
Greater Sudbury	233	216	15	15	203	58	451	289
Guelph	280	476	277	95	16	3	573	574
Hamilton	1,512	1,416	211	743	65	83	1,788	2,242
Kingston	396	400	0	5	12	340	408	745
Kitchener	1,044	1,325	445	342	481	273	1,970	1,940
London	823	976	403	187	432	722	1,658	1,885
Oshawa	1,164	1,068	135	63	46	3	1,345	1,134
Ottawa	3,303	3,933	1,155	1,041	136	79	4,594	5,053
Peterborough	224	270	34	131	0	34	258	435
St. Catharines-Niagara	566	658	61	77	19	112	646	847
Thunder Bay	127	97	4	1	14	2	145	100
Toronto	9,662	10,482	16,164	12,313	912	1,305	26,767	24,100
Windsor	303	330	111	79	27	0	441	409
CHANGE 11,119								
Belleville	187	210	0	13	40	144	227	367
Chatham-Kent	62	79	0	0	0	0	62	79
Cornwall	59	77	0	0	2	32	61	109
Kawartha Lakes	130	189	0	0	70	0	200	189
Norfolk	151	121	1	16	0	0	152	137
North Bay	77	101	0	0	0	79	77	180
Sarnia	110	132	2	6	0	0	112	138
Sault Ste. Marie	64	70	0	0	0	40	64	110

grande and the state of the sta	able 3.5: Comple				Intended Ma	ırket		
			itario Regi					
			- Septemb					
Submarket	Freeho YTD 2011	old	Condon	YTD 2010	Rental	TD 2010	YTD 2011	YTD 2010
E	1102011	10 2010	110 2010	110 2010	110 2011	HE ZUIVE	110 2011	110 2010
Bracebridge	14	48	36	3	0	0	50	5
Brighton MU	49	76	0	n/a	0	n/a	49	76
Brock Tp	5	51	0	n/a	0	n/a	5	5
Brockville	48	39	0	0	0	0	48	35
Centre Wellington	55	66	54	0	0	55	109	12
Cobourg	59	43	14	21	0	0	73	6
Collingwood	123	97	48	96	0	0	171	193
Elliot Lake	5	15	0	0	0	0	5	15
Erin	13	17	0	0	0	0	13	17
Essex T	13	11	0	n/a	0	n/a	13	11
Gravenhurst	13	54	0	0	0	0	13	54
Greater Napanee	16	48	0	0	0	0	16	48
Haldimand County CY	63	59	0	14	0	0	63	7:
Hunstville	32	51	0	0	25	0	57	5
Ingersoll	19	24	0	o	0	0	19	24
Kenora	19	10	10	0	0	0	29	10
Kincardine MU	23	22	0	n/a	0	n/a	23	22
Lambton Shores	0	0	0	0	0	0	0	(
Learnington	29	48	0	0	0	0	29	48
Meaford	10	33	10	4	0	0	20	37
Midland	64	69	0	92	2	6	66	167
Mississippi Mills	44	56	0	0	0	0	44	56
North Grenville MU	100	48	46	n/a	0	n/a	146	48
North Perth	12	33	0	0	0	0	12	33
Orillia	57	63	62	98	103	0	222	161
Owen Sound	49	37	3	0	0	5	52	42
Petawawa	97	79	0	0	18	0	115	79
Port Hope	19	13	0	0	0	0	113	
Prince Edward County	34	65	0	0	0	0	34	13
Saugeen Shores	40	35	1	0	0	0		65
	8		0		-	-	41	35
Scugog Tp Stratford	60	32	0	n/a	0	n/a	8	11
	7			- 1	30	123	90	156
Temiskaming Shores		6	0	0	0	0	7	
The Nation M	85	81	11	n/a	5	6	101	87
Tillsonburg	19	29	2	0	0	0	21	25
Timmins	20	24	0	0	0	0	20	24
Trent Hills	29	33	0	0	0	5	29	38
Wasaga Beach	135	128	7	22	0	0	142	150
West Grey MU	27	23	0	0	0	0	27	23
West Nipissing	28	35	0	0	4	4	32	39
Woodstock	139	180	4	0	0	39	143	219
Total Ontario (10,000+)	22,788	25,107	19,496	15,775	2,711	3,604	45,024	44,48

Submarket	< \$175,000		\$175,000 - \$199,999			\$200,000 - \$299,999		000 -	\$500,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		rrice (\$)	
Belleville	and the same		Last of a	2012 15 the court of	in was in a sec	11.9.19	a de la lacación de la constante de la constan	the day o	San San San San	in many poly			The Said
Q3 2011	0	0.0	0	0.0	22	40.7	32	59.3	0	0.0	54	319,900	306,86
Q3 2010	1	1.5	2	3.0	31	46.3	33	49.3	0	0.0	67	298,900	288,19
Year-to-date 2011	0	0.0	0	0.0	49	43.0	65	57.0	0	0.0	114	319,900	305,52
Year-to-date 2010	1	0.8	3	2.5	63	52.9	52	43.7	0	0.0	119	293,900	287,85
Chatham-Kent	and the	and the	3										
Q3 2011	2	8.7	2	8.7	8	34.8	10	43.5	- 1	4.3	23	289,900	304,57
Q3 2010	6	20.0	5	16.7	10	33.3	9	30.0	0	0.0	30	249,000	266,36
Year-to-date 2011	6	10.9	7	12.7	20	36.4	20	36.4	2	3.6	55	289,000	291,83
Year-to-date 2010	13	17.6	9	12.2	28	37.8	21	28.4	3	4.1	74	260,000	283,87
Cornwall													1
Q3 2011	0	0.0	2	40.0	2	40.0	1	20.0	0	0.0	5		
Q3 2010	1	11.1	7	77.8	- 1	11.11	0	0.0	0	0.0	9	**	
Year-to-date 2011	0	0.0	4	22.2	8	44.4	5	27.8	1	5.6	18	250,000	272,0
Year-to-date 2010	4	14.3	16	57.1	6	21.4	2	7.1	0	0.0	28	191,790	204,18
Kawartha Lakes		113	35.					1.74				13. 15.	1
Q3 2011	0	0.0	- 1	2.7	30	81.1	5	13.5	1	2.7	37	279,900	291,8
Q3 2010	0	0.0	0	0.0	41	59.4	28	40.6	0	0.0	69	289,990	304,4
Year-to-date 2011	0	0.0	3	2.3	77	58.8	44	33.6	7	5.3	131	289,900	327.6
Year-to-date 2010	0	0.0	0	0.0	107	60.1	66	37.1	5	2.8	178	289,450	313,0
Norfolk	Maria Cara Garage		LANGE OF STREET	Se in sec	A TANK	S DESCRIPTION OF THE PARTY OF T	0.8. 8. 9. 9.	Aut was			10 87 50		5.7
Q3 2011	0	0.0	1	1.6	29	47.5	19	31.1	12	19.7	61	320,000	374,1
O3 2010	0	0.0	0	0.0	14	66.7	7	33.3	0	0.0	21	279,900	304,8
Year-to-date 2011	0	0.0	- 1	0.8	62	47.3	44	33.6	24	18.3	131	320,000	376,6
Year-to-date 2010	5		0	0.0	53	43.8	52	43.0	11	9.1	121	312,000	339,54
North Bay		W-037	39778B	J. 75 100		SV-STA	A COMPANY		19 19 19			DECEMBER 1	
Q3 2011	0	0.0	0	0.0	0	0.0	11	100.0	0	0.0	- 11	379,500	393,0
Q3 2010	0	0.0	0	0.0	4	14.8	22	81.5	1	3.7	27	359,900	369.50
Year-to-date 2011	0	0.0	0	0.0	3	10.7	24	85.7	1	3.6	28	363,400	378,6
Year-to-date 2010	0	0.0	0	0.0	9	22.5	30	75.0	i	2.5	40	349,900	357,5
Sarnia				A STATE OF	PASSANI		ASSESSED FOR	AND THE			325 T		
Q3 2011	5	15.6	2	6.3	15	46.9	10	31.3	0	0.0	32	269,450	255,47
Q3 2010	i	1.9	1	1.9	25	47.2	26	49.1	0	0.0	53	290,000	299,9
Year-to-date 2011	6	6.8	7	8.0	41	46.6	34	38.6	0	0.0	88	275,000	288,0
Year-to-date 2010	i	0.9	1	0.9	58	51.8	52	46.4	0	0.0	112	289,900	296,50
Sault Ste. Marie		TO SPECIAL		To the same of the			TANK I		TO MAKE S	53.54E	BEE SEE	207,700	270,3
Q3 2011	0	0.0	0	0.0	1	16.7	4	66.7	1	16.7	6		
Q3 2010	0		0	0.0		57.9	6	31.6	2	10.5	19	289,900	321,0
Year-to-date 2011	0		0	0.0	8	40.0	7	35.0	5	25.0	20	317,950	373,5
Year-to-date 2010	0	-	0	0.0		66.7	9	25.0	3	8.3	36	279,900	305.0
Barrie CMA	DESCRIPTION OF THE PERSONS ASSESSED.	0.0	NO.	0.0	A-T	30.7	180000	25.0		0.3	0186	277,700	303,0
Q3 2011	I Company	0.9		0.9	13	11.6	78	69.6	19	17.0	112	372,990	452,4
Q3 2011 Q3 2010		0.6	1	0.6	38	23.8	95	59.4	25	15.6	160	362,990	398,8
Year-to-date 2011	-	1.0	8	2.6		14.4	204	65.2	53	16.9	313	362,990	427,0
Year-to-date 2010	3												409,0
rear-to-date 2010		0.3	1	0.3	98	29.1	185	54.9	52	15.4	337	361,990	407,0

Source: CMHC (Market Absorption Survey)

			The second	Th	ird Qu	arter	2011						
	Price Ranges												
Submarket	< \$175,000		\$175,000 - \$199,999			\$200,000 - \$299,999		000 - ,999	\$500,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (4)	11100 (4)
Brantford CMA	The state of the		area din	and a property	per extend and	manine de	Same of the same	Anders and	show the same		3.4	A maix	
Q3 2011	0	0.0	3	4.7	34	53.1	19	29.7	8	12.5	64	289,900	340,32
Q3 2010	0	0.0	1	1.6	32	50.0	25	39.1	6	9.4	64	299,900	348,33
Year-to-date 2011	0	0.0	8	4.1	85	43.8	76	39.2	25	12.9	194	309,000	349,21
Year-to-date 2010	1	0.6	5	2.8	74	40.9	74	40.9	27	14.9	181	312,000	362,01
Greater Sudbury CMA													100
Q3 2011	0	0.0	1	1.4	14	20.0	50	71.4	5	7.1	70	369,000	381,43
Q3 2010	0	0.0	0	0.0	8	12.5	53	82.8	3	4.7	64	359,900	376,53
Year-to-date 2011	0	0.0	1	0.7	22	15.8	110	79.1	6	4.3	139	369,000	375,96
Year-to-date 2010	0	0.0	0	0.0	26	20.2	99	76.7	4	3.1	129	354,900	363,50
Guelph CMA	F F S	735.58			. 28	A TOWN			and a Not	1000		A SALA	
Q3 2011	0	0.0	0	0.0	16	16.5	58	59.8	23	23.7	97	408,200	439,42
Q3 2010	0	0.0	0	0.0	13	9.4	115	83.3	10	7.2	138	366,975	379,61
Year-to-date 2011	0	0.0	0	0.0	27	12.9	137	65.2	46	21.9	210	401,290	435,82
Year-to-date 2010	0	0.0	0	0.0	40	11.5	283	81.1	26	7.4	349	365,158	378,15
Hamilton CMA	The same of	3 117 379 324	3.50	V. 0.00									57 6,15
Q3 2011	0	0.0	1	0.3	16	4.5	280	78.9	58	16.3	355	406,496	469,85
Q3 2010	i	0.3	1	0.3	27	7.7	264	75.0	59	16.8	352	406,155	448,33
Year-to-date 2011	2	0.2	4	0.4	72	6.9	781	75.3	178	17.2	1,037	400,000	480.03
Year-to-date 2010	2	0.2	1	0.1	81	8.6	712	75.3	150	15.9	946	407,945	453,30
Kingston CMA	1000000	0.2	M STREET	0.1	01	0.0	/12	73.3	130	13.7	740	407,743	733,300
Q3 2011	0	0.0		1.7	42	72.4	15	25.9	O C	0.0	0.7	200.400	202 724
Q3 2010	0	0.0	1	1.1	84	92.3	6	6.6	0	0.0	58 91	290,400	282,72
Year-to-date 2011	0	0.0				-			0	0.0		270,800	270,05
Year-to-date 2010	0	0.0	2	0.5	161	82.1	33	16.8	1	0.5	196	278,150	287,239
Kitchener CMA	0	0.0	2	1.0	167	80.7	38	18.4	0	0.0	207	269,840	279,037
	- CONTRACTOR	STATE OF THE PARTY.	HITELER	named.					Service of the servic				
Q3 2011	0	0.0	0	0.0	40	10.5	310	81.4	31	8.1	381	372,950	394,939
Q3 2010	0	0.0	0	0.0	60	16.1	265	71.2	47	12.6	372	350,614	387,18
Year-to-date 2011	0	0.0	0	0.0	133	15.4	666	77.3	63	7.3	862	357,550	384,34
fear-to-date 2010	1	0.1	0	0.0	211	20.6	699	68.2	114	11.1	1,025	345,790	380,89
London CMA					SEAN!		THE SAC	STATE OF			3439		
Q3 2011	3	0.8	2	0.6	127	35.5	197	55.0	29	8.1	358	324,000	348,49
Q3 2010	0	0.0	2	0.6	146	40.6	175	48.6	37	10.3	360	320,000	351,56
Year-to-date 2011	7	0.9	8	1.0	305	37.5	422	51.9	71	8.7	813	321,000	346,089
rear-to-date 2010	2	0.2	10	1.0	375	38.8	498	51.5	82	8.5	967	320,000	344,118
Oshawa CMA											2		
Q3 2011	0	0.0	0	0.0	114	24.3	292	62.3	63	13.4	469	360,990	390,30
Q3 2010	0	0.0	0	0.0	81	19.5	287	69.2	47	11.3	415	360,990	385,463
ear-to-date 2011	0	0.0	0	0.0	300	29.5	606	59.6	110	10.8	1,016	347,900	375,383
ear-to-date 2010	0	0.0	0	0.0	219	21.7	675	66.8	117	11.6	1,011	361,990	387,890
Ottawa CMA	SEE	ENERGY S		4		1200		Non Vier		550 567	N. SEE	1000000	439723
23 2011	0	0.0	0	0.0	16	3.0	338	64.3	172	32.7	526	458,950	484,36
23 2010	0	0.0	0	0.0	32	4.7	508	74.5	142	20.8	682	423,900	435,35
rear-to-date 2011	0	0.0	0	0.0	43	3.3	866	65.9	406	30.9	1,315	459,990	481,86
rear-to-date 2010	i	0.1	1	0.1	144	8.1	1,293	72.8	337	19.0	1,776	415,500	425,695

Source: CMHC (Market Absorption Survey)

				Price Ranges						_			
Submarket	< \$17.	< \$175,000		\$175,000 - \$199,999		\$200,000 - \$299,999		\$300,000 - \$499,999		\$500,000 +		Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (4)	11100 (4)
Peterborough CMA		the sales and the sales and	33000	-1199.31.	what a stall		a grand	rates mail a	of the state of the	E			Comment
Q3 2011	1	1.1	0	0.0	47	54.0	36	41.4	3	3.4	87	293,990	332,981
Q3 2010	0	0.0	0	0.0	57	58.8	34	35.1	6	6.2	97	289,900	329,858
Year-to-date 2011	1	0.6	0	0.0	101	58.4	62	35.8	9	5.2	173	289,990	339,545
Year-to-date 2010	0	0.0	0	0.0	165	64.0	83	32.2	10	3.9	258	282,495	313,674
St. Catharines-Niagara	CMA			11									
Q3 2011	3	2.1	2	1.4	43	29.7	85	58.6	12	8.3	145	335,500	358,285
Q3 2010	7	3.5	3	1.5	64	32.0	100	50.0	26	13.0	200	329,250	362,264
Year-to-date 2011	- 11	2.7	6	1.5	113	27.7	230	56.4	48	11.8	408	340,000	367,589
Year-to-date 2010	19	3.8	- 11	2.2	145	28.9	263	52.4	64	12.7	502	339,900	377,908
Thunder Bay CMA							No.						
Q3 2011	0	0.0	0	0.0	6	54.5	5	45.5	0	0.0	- 11	289,900	308,373
Q3 2010	0	0.0	0	0.0	8	38.1	12	57.1	1	4.8	21	309,900	323,076
Year-to-date 2011	0	0.0	0	0.0	13	38.2	21	61.8	0	0.0	34	309,950	315,141
Year-to-date 2010	0	0.0	- 1	2.0	15	30.6	32	65.3	1	2.0	49	325,000	321,188
Toronto CMA													
Q3 2011	1	0.0	0	0.0	36	1.5	870	36.8	1,454	61.6	2,361	559,900	672,655
Q3 2010	0	0.0	1	0.0	60	2.1	1,216	43.5	1,521	54.4	2,798	520,445	598,760
Year-to-date 2011	3	0.0	- 1	0.0	69	1.0	2,396	36.3	4,126	62.6	6,595	558,990	657,916
Year-to-date 2010	0	0.0	- 1	0.0	154	2.0	3,427	45.0	4,037	53.0	7,619	514,990	595,850
Windsor CMA											4		
Q3 2011	3	2.6	9	7.8	47	40.9	49	42.6	7	6.1	115	294,000	318,428
Q3 2010	6	5.1	7	6.0	46	39.3	50	42.7	8	6.8	117	296,190	326,600
Year-to-date 2011	6	2.2	14	5.1	107	39.2	127	46.5	19	7.0	273	314,286	335,740
Year-to-date 2010	13	4.3	10	3.3	120	39.9	133	44.2	25	8.3	301	300,000	331,753
Total Urban Centres in	n Ontario (5	0,000+)		The Later	32,92								
Q3 2011	19	0.3	28	0.5	718	13.2	2,774	51.0	1,899	34.9	5,438	435,790	518,608
Q3 2010	24	0.4	32	0.5	893	14.3	3,336	53.6	1,941	31.2	6,226	422,990	479,543
Year-to-date 2011	45	0.3	73	0.5	1,864	13.2	6,980	49.3	5,201	36.7	14,163	440,990	520,266
Year-to-date 2010	64	0.4	72	0.4	2,382	14.6	8,778	53.6	5,069	31.0	16,365	422,900	481,667

Source: CMHC (Market Absorption Survey)

Zannan.				Third	Quarter 7	1011				
		Number of Sales	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price (\$)	Yr/Yr² (%)	Average Price (\$)
2010	January	10,650	62.4	18,108	24,558	28,453	63.6	329,134	19.5	339,264
	February	15,286	55.0	18,381	28,041	30,820	59.6	347,097	21.9	345,608
	March	21,294	51.5	19,285	41,343	33,455	57.6	349,405	19.5	347,433
	April	23,612	28.9	18,192	44,029	32,967	55.2	349,624	12.4	346,654
	May	21,310	0.4	16,021	40,839	31,282	51.2	352,523	9.5	345,434
	June	19,526	-17.6	14,400	34,842	29,230	49.3	342,427	5.2	334,297
	July	15,548	-28.0	13,364	26,980	26,473	50.5	328,851	3.0	334,602
	August	15,011	-16.9	14,412	26,169	27,657	52.1	324,233	3.4	339,811
	September	14,913	-17.3	14,886	29,712	27,651	53.8	335,083	2.6	339,486
	October	14,673	-17.8	15,807	25,036	28,182	56.1	347,788	3.1	340,174
	November	14,211	-7.6	16,445	21,106	27,409	60.0	342,989	1.5	342,773
	December	9,557	-14.6	16,301	10,940	26,705	61.0	343,257	3.6	346,771
2011	January	9,831	-7.7	16,768	23,677	27,681	60.6	337,139	2.4	348,475
	February	13,509	-11.6	16,344	26,502	28,895	56.6	359,592	3.6	357,506
	March	18,969	-10.9	16,426	35,943	27,449	59.8	364,879	4.4	362,395
	April	19,499	-17.4	15,906	35,396	27,887	57.0	376,121	7.6	367,990
	May	21,956	3.0	16,154	38,838	28,212	57.3	381,026	8.1	370,176
	June	22,338	14.4	16,517	36,013	29,005	56.9	376,712	10.0	367,361
	July	18,040	16.0	16,526	29,876	29,568	55.9	363,121	10.4	368,742
	August	17,785	18.5	16,683	30,174	29,908	55.8	347,719	7.2	367,087
	September	17,198	15.3	17,256	32,499	30,074	57.4	359,786	7.4	367,871
	October									
	November									
	December									
	Q3 2010	45,472	-21.2	42,662	82,861	81,781	52.2	329,370	3.0	338,066
	Q3 2011	53,023	16.6	50,465	92,549	89,550	56.4	356,873	8.4	367,897
	YTD 2010	157,150	3.8		296,513	100 May 100 Ma		341,598	9.1	
	YTD 2011	159,125	1.3	<b>建筑的电影</b>	288,918			365,315	6.9	BUSTPAR

 $\ensuremath{\mathsf{MLSB}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

<sup>&</sup>lt;sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

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			1,0		Employment SA (,000)	Unemployment Rate (%) SA	Migration Total Net	Consumer Confidence Index (2002=100)	Average Weekly Wages (\$)	Manufacturing Shipments (\$,000)	Exchange Rate (U.S. cents)
2212		415	Term	Term	4.540.0		25.402	012	0.40		20.41
2010	January - March	615		5.6		9.0		81.3	842		
	April - June	642	3.7	6.0	6,619.3	8.6	39,943	73.9	840	63,240,108	96.03
	July - September	612	3.4	5.5	6,634.6	8.7	41,893	67.3	850	60,613,782	96.04
	October - December	599	3.3	5.3	6,638.5	8.3	3,002	70.3	860	61,572,512	98.64
2011	January - March	600	3.5	5.3	6,690.6	8.1	21,539	73.7	868	62,704,338	101.95
	April - June	614	3.6	5.6	6,748.3	7.8	29,912	76.8	872	63,467,570	104.18
	July - September	600	3.5	5.3	6,749.8	7.5		68.2	867		100.57
	October - December										

		Table 6	5.1: Gr	owth		omic Indicat Quarter 201		Ontario Re	gion	and it should be seen a suit should be seen to be seen as the seen of the seen	
		Interest Rates									
		P&I Per \$100,000	Morrage Parect		Employment SA		Migration Total Net	Consumer Confidence	Average Weekly	Manufacturing Shipments	Exchange Rate
			100,000 I Yr. 5 Yr. Term Term	Index	Wages						
2010	January - March	-1.3	-1.2	-0.1	0.3	0.4	23.1	64.9	2.0	11.9	19.8
	April - June	5.7	-0.2	0.6	2.4	-0.6	18.6	11.4	1.4	17.4	10.4
	July - September	-1.9	-0.4	-0.2	2.1	-0.5	21.2	-19.0	2.2	8.5	3.8
	October - December	-3.1	-0.4	-0.3	1.8	-0.9	-36.4	-13.6	2.7	7.4	4.8
2011	January - March	-2.4	-0.2	-0.3	2.2	-0.9	-15.5	-9.4	3.1	8.3	6.0
	April - June	-4.5	-0.1	-0.5	1.9	-0.8	-25.1	3.9	3.8	0.4	8.5
	July - September	-1.9	0.1	-0.2	1.7	-1,1		1.3	2.0		4.7
	October - December										

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM), Conference Board of Canada

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

<sup>(1)</sup> Growth year over year expressed in percentage

#### **METHODOLOGY**

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

# **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

# INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 10,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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